

# Susan Whitman

Volunteer Consultant Consultant Since: 2022

#### OneSource

936 Dalton Avenue Cincinnati, Oh 45203 Telephone: 513.554.4944

#### **Professional History**

- Truist Bank (Formerly BB&T and SunTrust)
- First Financial Bank
- J P Morgan Trust Bank
- U.S. Bank

## Education

- Graduate, Banking and Financial Support Services, Pacific Coast Graduate School of Banking
- M.B.A. Business Administration, The Ohio State University
- B.S., Marketing, Miami University

## Certifications

- Certified Treasury Professional
- AFP

With an eye on results, Susan is a senior-level commercial relationship manager. She has extensive experience in business development, credit and deposit commercial relationship management, treasury management and team leadership. Appointed Senior Vice President in her most recent four corporate positions, her achievements include developing and managing commercial relationships among corporations valued between \$20 million -\$500 million, leading national sales teams, and spearheading the development and ongoing management of banking relationships with government/non-profit organizations in the greater Cincinnati region.

Susan's business acumen has been highly valued among Cincinnati nonprofits. As board member of Cincinnati Playhouse in the Park, she has involved herself heavily in fundraising, major gifts and the finance committee. During a five-year period, she served as a board member of the Dan Beard Boy Scouts Council and successfully raised more than \$140,000 for programs. Her other activities include participating in the Leadership Cincinnati program of the greater Cincinnati USA Chamber of Commerce, facilitating small groups for Crossroads Community Church, participating in the Southwest Ohio Association of Fundraising Professionals, and getting actively involved in the Heights Movement of Lincoln Heights.

## **OneSource Experience**

As a new volunteer, Susan looks forward to being assigned to talent management, marketing, financial, leadership development and coaching, strategic thinking, and other business service projects.

