



OneSource
CENTER FOR NONPROFIT EXCELLENCE

OneSource Center Nonprofit News

March 2020

Welcome to OneSource Center's Nonprofit News which includes upcoming events, announcements and other news important to nonprofits in the Greater Cincinnati area.

FOLLOW OneSource Center on [Facebook](#) and [LinkedIn](#) for timely news updates, grant deadline alerts, training opportunities and more.



Exciting News to Share!

New OneSource Center Headquarters

Big news to share! OneSource Center will be relocating to a new facility later this spring.

While a new lease hasn't been totally finalized, we wanted to give you plenty of advance notice of this change. We are very close to contract signing for a new office/warehouse facility that is more centrally located and much more accessible to the pulse of the city and to more of the nonprofit clients OneSource Center serves. We hope to be in the new facility by June 1.

The new location has easy interstate and city access, has plenty of parking, and is in a light industrial area (very similar to our current location.)

This change of location is great news for [Shoppers Club](#) buying opportunities! Keep your eyes peeled for moving sale discounts! Also, this new location along with some additional staff resources will give us the opportunity to better meet your product needs. Sign-up for [weekly product offerings](#) to get the most current updates!

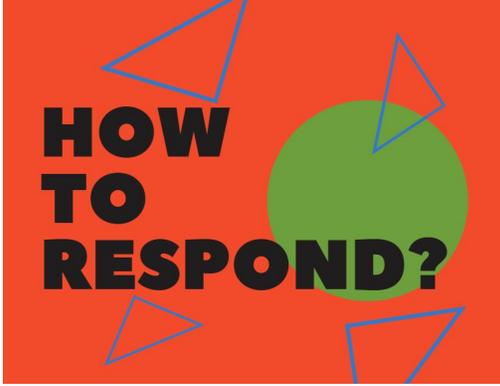
More information will be available in the next newsletter. Stay tuned!



Coronavirus Info for Nonprofits

Moving Forward Through Concerns

The Coronavirus has everyone concerned as all sectors plan for how best to respond in light of continuing updates and response recommendations. At this point, OneSource



Center is open for our Shoppers Club clients. Feel free to call our office if you have any questions.

There are many trusted sources for general information, but The Chronicals of Philanthropy has published a [collection of articles](#) on how nonprofits can respond to the Coronavirus outbreak and a [special report](#) as well. TechSoup is also offering a free "[COVID-19 Webinar](#)" that will provide a crash course in all of the nonprofit-specific training courses that have been developed by TechSoup and Microsoft to help

nonprofits get the most out of the tools they already have. Additionally, starting immediately, GoToMeeting will be offering critical front-line service providers with free, organization-wide use of many LogMeIn products for 3 months through the availability of [Emergency Remote Work Kits](#). They have also posted a blog [8 Tricks for First-Time Remote Workers](#).

Mattresses, Chairs, Desks and More Shoppers Club's Expansive Offerings

OneSource Center was able to improve sleep conditions recently for 128 individuals through nine agencies with the dispersal of new, high-quality Tempur-Pedic twin mattresses. The mattresses were made available for a great savings through OneSource Center's redistribution agreement with Good360, a global leader working with socially responsible companies to keep overstocked, returned and seasonal products out of landfills. The added human benefit of these donations is that these items find grateful homes in the hands of people in need, often at great savings.



New Housing Ohio, based in Cincinnati, was one of the organizations that acquired numerous mattresses to be utilized in their program. [Read more](#)

TidBits



Techsoup's Tech Training for Nonprofits

Get the "[Tech Training Your Nonprofit Has Been Asking for \(and That You'll Actually Want to Take\)](#)" on Tue, Mar 17, 2020 2 pm EST. A recent survey conducted by Microsoft found that more than 60 percent of nonprofit respondents desired more IT training. This webinar will provide a crash course in all of the nonprofit-specific training courses that have been developed by TechSoup and Microsoft to help nonprofit learners get the most out of the tools they already have. Courses in Techsoup's Digital Skills Center range from introductory

courses in Excel to advanced courses in Power BI and are packed with use cases and cover popular applications like Word, PowerPoint, Teams, Power BI, and PowerApps. The

courses focus on "microlearning," in which learning objectives are delivered in bite-size portions that are instructionally more effective. The format also allows courses to double as on-the-job support materials.

First-time Home Ownership Classes

Do your clients know about this program designed to give first-time homeowners the chance to learn about the home purchasing process? A new reduced price program from Brighton Center's Financial Wellness Department and sponsored by PNC Bank offers several learning options to individuals including evening and weekend classes which include free reference materials and a financial coach. More information is available in this Northern Kentucky Tribune [article](#). Topics in the sessions include budgeting for mortgage lending concepts, real estate contracts and home inspections. Once the full course is completed, graduates receive a certificate of completion that can be presented to a lender as evidence of skills learned.



Grant Information

Find more information and links to these opportunities on the [OneSource Calendar](#)

Zonta Grant. Zonta Club Cincinnati will award four \$500 grants. Applying organizations/projects must be aligned with the mission, goals and strategies of Zonta International and the ZCC which relates to women and children's health, education and advocacy. Applications due April 1.

GCF: Supporting Educational Success GCF has a dynamic history of investing in educational success throughout our eight-county region. We live in a region with sizable disparities by race and economic status, and educational attainment has proven to be a primary means of advancement in our society. RFPs should explicitly address the following purposes: To support in and/or out of school educational efforts that reduce disparities in educational and career attainment for students of color and/or those of low socioeconomic status; or that increase social-emotional learning and health for those students. Deadline April 3.

Rotary Foundation of Cincinnati The Rotary Foundation of Cincinnati provides the funding and resources necessary to support the diverse humanitarian efforts of the Rotary Club of Cincinnati. Its primary goal is to support children, particularly those whose future development is impaired by physical, cultural, emotional, financial and social obstacles. To accomplish this goal, the Rotary Foundation of Cincinnati actively solicits and awards grants to non-profit organizations. Deadline April 3.

UW Black Empowerment Works Grant Black Empowerment Works promotes Black economic and social prosperity through self-determination by resourcing and funding grassroots-generated, Black-led ideas, programs and projects. Essentially, it is an equity-focused grant and support program addressing poverty in Greater Cincinnati. Deadline April 13.

Duke Energy: Workforce Development and Training Grants. These grants support workforce development programs that address the most pressing skills gaps in local communities. Programs cultivating the energy-sector's future workforce will be given priority in this grant cycle. Programs serving under-represented, low-income or diverse audiences, including women and minorities, will be given preference in this grant cycle. Deadline April 30.

Upcoming Trainings and Events

Bookmark the OneSource Center [combined training calendar](#) to find events, training

opportunities AND registration information ALL in one place for OneSource Center and our collaborating partners. (**NOTE:** Association of Fundraising Professionals: AFP; Board Connect: BC; Cincinnati Association of Volunteer Administrators: Cincinnati Cares: CC; CAVA; Cincinnati Public Library; CPL; Interact for Health: IFH; Pro Bono Partnership of Ohio: PBPO; VonLehman; VL)

March 17 LC "Nonprofit Governance & Compliance: What Could Possibly Go Wrong"

March 19 OC Building Blocks "Mastering the Grant Dance: All the Right Moves for Securing Grant Funding"

March 19 AFP Webinar "How to Raise Major Gifts in Only 30 Minutes a Day"

March 25 CPL Advanced Funder Research Lab

March 25 OneSource Center Open Shopping Day

April 7 LC "Optimize Results by Managing Change"

April 8 CC Lunch and Learn "Cincinnati's Volunteer Engagement"

April 9 CPL "Introduction to Finding Grants"

April 9 GrantSpace "Incorporating an Equity Lens into Your Hiring Practices" Free Webinar

April 14 CPL "Grants Research Lab"

April 16 Barnes Dennig, AFP, LC "19th Annual Nonprofit Leadership Summit"

April 16 OC Building Blocks "Financial Literacy for Non-Finance Professionals"

April 16 CPL "Introduction To Proposal Writing"

April 21 PBPO "Volunteer & Donor Appreciation Reception"

April 22 PBPO Free Webinar "Managing Volunteer Risk"

April 23 AFP "411 on the CFRE"

April 23 LC BOLD (Leadership Orientation Leadership Development)

April 28 IFH "Introduction to Fundraising"

April 30 LC BOLD (Leadership Orientation Leadership Development)

NOTE: Due to Coronavirus restrictions on group gatherings, please check with presenting organizations to confirm meeting occurrence. (A March 12 Cincinnati Enquirer listing of closed events is [here](#).)

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For details for all opportunities can be found on the [OneSource Nonprofit Community Calendar](#).

Ongoing:

AFP [Networking and Knowledge Breakfast](#) - Normally the first Wednesday of the month (check website for exceptions)

PBPO [Employment Helpline](#) - First Thursday of the month

Upcoming Nonprofit Events



SVP "Fast Pitch" March 31

Have you been to a Social Venture Partners (SVP) "Fast Pitch" event? In addition to it being a great networking event, the event showcases nonprofit "pitches" from agency

representatives who compete through storytelling for more than \$75,000 in grants and scholarships. OneSource Center, a prior finalist in the competition, is proud to be a sponsor of this inspiring event. Held at the Hard Rock Cincinnati Casino, [tickets](#) can be purchased through the SVP website.

Nonprofit Leadership Summit

Lynne Wester, noted fundraising speaker from Donor Relations Guru Group, will be the featured presenter at the April 16, 19th Annual Nonprofit Leadership Summit, discussing

the dynamic of donor relationships and retention that lead to program success. Lynne's hands-on session will provide tangible take-aways and a new way of thought toward donor relations and board development and education. The event, held at the Cintas Center, is presented by AFP, Barnes Dennig and the Leadership Council for Nonprofits. Deadline for [ticket purchase](#) is April 9.

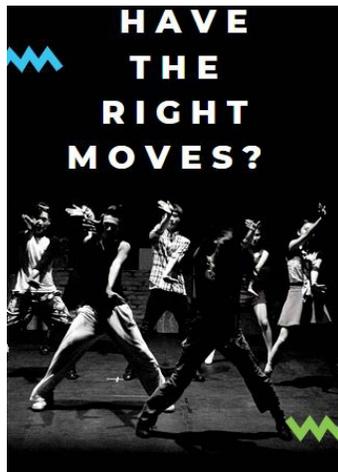
Board Connect Event April 22

Finding the right candidates for your Board of Directors can be a challenging task. Cincinnati Cares is offering a speed-dating board match event on April 22, 4:30-7:00 p.m. to help nonprofits find board candidates in a fun and effective way. A small fee covers admission for up to three nonprofit representatives, two drink tickets per person and light refreshments. Click [here](#) for more information. This event takes place at the Cintas Center in Norwood.

***Please check all events for Coronavirus cancellations prior to attending!**

Featured Trainings

OneSource Center "Building Blocks"



Mastering the Grants Dance: Right Moves to Secure Funding

Date: March 19, 2020 9:00 a.m. - noon

Grant writing got you down? In this workshop you'll learn how to position your organization and its needs to funders in a way that better ensures success! We will delve into not just how to make "the ask" but how to build and maintain relationships with funders and how to make sure the ask is right for the funder being approached. For all the time that grant writing takes, be sure you are investing that time wisely by learning more about how to ensure the proper fit between

you and a funder. Also, learn how to track your grant to provide robust reporting that will lead to a continued funding partnership!

Presenters: Anna Hehman has over 13 years of experience in the nonprofit world across many areas within development including donor relations, strategic planning, and grant writing. In her career, she has worked for several nonprofit organizations, including the American Cancer Society, Notre Dame Academy and currently the Cincinnati Observatory, where she serves as Director of Development. She also currently co-hosts "Looking Up", a podcast on WVXU. A representative from the Greater Cincinnati Foundation will be on hand to explain new grant processes and to inform attendees on additional funding opportunities through GCF. This is a MUST for every nonprofit!

Financial Literacy for Non-Finance Professionals

Date: April 16, 2020 9-Noon

Without a solid understanding of basic finance, organizations may struggle to provide consistent services, retain staff, and deliver on their mission. This presentation will include an overview of foundational topics of finance and will promote



participation through thoughtful Q&A and discussion breakouts. Among topics presented will be:

- Alignment of financial strategy with organizational mission
- Budget preparation
- The importance of reserves
- Organizational dashboards
- Internal controls

Presenters: Mark Anderson, licensed securities executive with special expertise in the retirement financial services industry and OneSource Center consultant, and Phil Schneider, Founder and Principal of Queen City Strategic Consulting and OneSource Center consultant.

BUILDING BLOCKS LOCATION CHANGE!

The location of the popular OneSource Center "Building Blocks" seminars is changing in 2020! Beginning in January 2020, the new location will be centrally located at the beautiful TriHealth Baldwin Building at 625 Eden Park Drive on the 12th floor. Workshop sessions will include coffee and hot tea service. (Participants who wish to purchase additional items may visit the building's 12th floor snack bar, or the lobby café.) Parking is free in the building's parking lot.

A full calendar of OneSource Center Building Blocks workshops will be available online shortly. Future workshops range from marketing plan development to team building and grant writing. Bookmark it [here!](#)

[Register](#)

Don't Forget Our Service Offerings

Consulting Services

OneSource volunteers offer [consulting services](#) to help with strategic plans, board development, employee coaching, and business solutions.

Training Opportunities

We support your staff development through [Building Blocks for Nonprofits](#) half-day seminars and multi-session leadership development programs offered through our partnership in the [Nonprofit Leadership Institute of Greater Cincinnati](#). [Custom training](#) is also available.

OneSource Center Furniture Bank/Marketplace

Gently used [furniture](#) and new [retail products](#) are available in our [Shoppers Club](#). Shoppers Club Members have everyday access; all other nonprofits are welcome to visit and shop on the last Wednesday of every month (unless otherwise noted.)

Contact us or visit our [website](#) to learn more!

Meet Our Collaborating Partners





Facebook and LinkedIn Connections

Stay Connected with OneSource Center Updates!

LIKE us and FOLLOW us on our new [Facebook](#) page for news, photos, grant deadline alerts, trainings and more. And FOLLOW us on [LinkedIn](#) for news and updates.

