



OneSource
CENTER FOR NONPROFIT EXCELLENCE

OneSource Nonprofit News

November 2018

Welcome to the new OneSource Nonprofit News which includes upcoming events, announcements and other news important to nonprofits in the Greater Cincinnati area. To share topics or opportunities relevant to the nonprofit community -- please email us at [Newsletter editor](#).

Collaborating Partner Spotlight

Leadership Council for Nonprofits



LEADERSHIP COUNCIL
FOR NONPROFITS

The Leadership Council for Nonprofits is an association of over 180 nonprofit agencies in the Tri-State region offering nonprofit leadership opportunities to build capacity, connect and

collaborate in order to meet the needs of the community. Cost savings (including medical insurance, retirement plans at no cost, and group purchasing) are also available through annual membership in the organization.

[Annual membership](#) (January - December) dues are determined by annual revenue, and new members receive a 50% discount their first calendar year. Highlights of some program opportunities available through Leadership Council:

- **[Live to Lead](#)** A comprehensive leadership program which includes five leadership workshops (January 8 – April 9, 2019.) Exclusively for CEOs and senior leaders of Leadership Council member agencies. Applications are due November 30, 2018.
- **[Leadership Challenge](#)** An intensive three-day workshop based on the book by the same title. Location: Camp Joy. Dates: April 22 – April 24, 2019. Application due November 30, 2018.
- **Securing the Future Conference** - March 6, 2019.
- **Southwest Ohio Give Camp** Links technology professionals with nonprofits to improve existing sites, or build new sites or applications allowing nonprofits to better reach their constituents.
- **Leader to Leader Mentoring Program** Provides opportunities for new executive directors to connect, grow and learn from other respected nonprofit leaders.
- **Leader's Circles**. A peer-to-peer coaching program designed to give nonprofit leaders a trusted group of peers to coach, encourage, validate and challenge participants in their management practices. Monthly meetings (September through May) are held with groups of 6-10 executives and a skilled facilitator. (Check website in June for 2019 group information.)
- **[Leadership Council Nonprofit Compensation & Benefits Survey](#)** An annual survey providing regional data points on compensation, benefits and a comprehensive list of job descriptions.

- **Cost Savings Programs Offerings** to save nonprofits money on retirement benefit plans, office supplies, food, shredding, office furniture; student loan debt; worker's comp; state unemployment costs and job postings.
- **Membership directory**

For more details, visit the [website](#) or email Executive Director [Jenny Berg](#).

To register for the **Live to Lead** or **Leadership Challenge** programs (details above) with a November 30, 2018 deadline, click below:

[Register](#)

New Tax Law in Kentucky

A new Kentucky law took effect recently that requires nonprofits to collect sales tax on certain donor contributions. This new law means that nonprofits must charge supporters a six percent sales tax on:

- the total price of admission at fundraising events
- the total purchase price of silent auction items
- certain types of event sponsorships.

Even though the law has gone into effect, there are many questions that have not yet been clarified by the Department of Revenue. More details are [here](#).

A Day of Respite at Camp Joy

Camp Joy has heard the need for support to nonprofit organizations dealing with secondary trauma so often associated with mission-driven work. Camp Joy's Venture Out! Team is offering a one-day program designed specifically to help nonprofit professionals address secondary trauma through awareness, effective communication, and team-based support techniques. Professional facilitators will guide participants through an exploration of responses to vicarious trauma, experiences designed to help nonprofit professionals ask for support and in turn to provide it to colleagues as well.



What: Addressing Secondary Trauma: A Day of Respite at [Camp Joy](#)

Who: Nonprofit professionals

When: November 14, 2018 from 8:30 am to 4:30 pm; light breakfast and lunch provided

Cost: \$15/person through September 30; \$25/person after October 1

How: [Register online now!](#)

Capacity is 150 so please limit the number of registrants from any one organization to eight people.

Upcoming Trainings and Events

November 8 PBPO [Best Practices for Nonprofits in the #MeToo Era: Investigations and Policies \(Webinar\)](#)

November 8 AFP [National Philanthropy Day Luncheon](#)

November 14 OneSource [How to Ask for Major Gifts](#)

November 28 OneSource Open Shopping Day (Nonprofits not currently members of the [OneSource Warehouse Shopper's Club](#) invited to shop. Membership packet is located

[here!](#))

November 30 AFP Webinar: [The 100 % Fallacy – Common Presumptions That Hold Your Fundraising Back](#)

December 4 Interact: [Business Plans That Stand Out](#)

December 11 PBPO [Nonprofit Law 101: Foundational Basics](#)

December 26 OneSource Open Shopping Day (Nonprofits not currently members of the [OneSource Warehouse Shopper's Club](#) invited to shop. Membership packet is located [here!](#))

Ongoing:

AFP [Networking and Knowledge Breakfast](#) - Normally the first Wednesday of the month (check website for exceptions)

PBPO [Employment Helpline](#) - First Thursday of the month

Bookmark the OneSource [combined training calendar](#) to find events and training opportunities ALL in one place for OneSource and our collaborating partners.

Featured Training

How to Ask for Major Gifts

Presentation details: Understanding the motivations of major gift prospects and donors is the foundation of a strong major gift program. This session will highlight applicable research of high net worth households and apply that research to secure major gifts for your organization. The interactive session will include tips and guidance on “making the ask”, from getting the appointment through asking for and stewarding the gift. Gain insight into trends in donor motivation, discuss strategies to improve gift cultivation, solicitation and activities to capture more dollars for your mission. Learn how giving decisions are made with high net worth donors.

Presenter: Angela E. White, CFRE and CEO of Johnson, Grossnickle and Associates (JGA) a philanthropic consulting firm that focuses on the concepts of mission, strategy, and accountability. Angela is a member of the faculty at The Fundraising School at the Lilly Family School of Philanthropy at Indiana University and often presents on behalf of the Women’s Philanthropy Institute. In 2012, Angela was recognized as a Women of Influence honoree by the Indianapolis Business Journal for her extensive work with Indianapolis-area nonprofits and her efforts to advance the understanding of women’s philanthropy.

November 14, 8:30-11:30 a.m. Held at Interact for Health, Rookwood Tower, 3805 Edwards Road, 5th Floor.

[Register](#)

Grant Information

Find more information and links to these opportunities on the [OneSource Calendar](#)

November 15 Call for Proposals: Sustainable Agriculture Grant

November 15 Cincinnati Golfers for Charity Grant deadline

December 1 Elsa Sule Foundation Letters of Intent Due

December 13 Impact 100 Letters of Intent Due

NOTE: Religious and secular organizations within the geographic area of the Archdiocese of Cincinnati can apply for **Catholic Campaign for Human Development**

grants (\$5,000 to \$10,000) through the Catholic Social Action Office. Applications will be available on January 14, 2019 and will be due March 15, 2019. The grant cycle runs from July 1 to June 30.

OneSource will offer information sessions in January. This is a great opportunity if your agency is doing work that addresses poverty issues.

More information: [Criteria and Guidelines](#); [Basic Principles for Funding](#); [Currently Funded Groups](#)

Don't Forget Our Service Offerings

Consulting Services

Warehouse shoppers may not be aware of the opportunity to get help through OneSource's [consulting services](#). From the merger with Executive Service Corps, OneSource now has approximately 100 business professionals who can assist with things like strategic planning, board development, HR issues, and other business solutions -- all for a fraction of the cost of for-profit consultants. OneSource also provides individual [coaching](#) for executive and other leadership positions. Learn more on our [website](#) or fill out a [Request for Assistance form](#) for a free assessment. Grant assistance is available for agencies who cannot afford our discounted fees. To request help, complete our [OneSource Consulting Grant Application](#) form.

OneSource Warehouse/Marketplace

OneSource's product offerings are available to ALL nonprofits in the Greater Cincinnati area. As a OneSource Center, we want to be open to all who need help.

Our [Warehouse/Marketplace](#) offerings (office furnishings and supplies) are available to nonprofits that register for a [OneSource Shopper's Club card](#).* (Think Sam's Club membership.) Without a OneSource Shopper's Card, the warehouse is open to all nonprofits on the last Wednesday of every month. (No annual fee to shop on this once-a-month Open Shopping Day.) Legacy ReSource members were automatically transferred to OneSource Shopper's Club status. **Our next open shopping day is November 28.**

*OneSource Shopper's Club membership fees are a great deal – based on a nonprofit's annual income. Most nonprofits make up their fee with money saved on their first purchase. See the membership application for more details.

Meet Our Collaborating Partners



[Pro Bono Partnership](#) of Ohio provides free legal assistance to community-based nonprofits that serve low-income or disadvantaged individuals. They match eligible nonprofits with a volunteer lawyer who can assist with business law matters.



profits.

[Cincinnati ToolBank](#) offers a tool and equipment lending program. Not-for-profit organizations have access to the ToolBank's inventory of tools and equipment for a nominal fee. ToolBank tools are only available to not-for-



[Leadership Council](#) supports the nonprofit community by offering leadership development programs, training, resources and networking opportunities for its members.



JVS Career Services has access to qualified talent from entry level to senior management. The approach is personalized for your organization's goals and needs, taking into account culture, fit and skill requirements.



Inspiring Service offers Cincinnati Cares, with a mission to inspire and empower people and organizations to engage in volunteering that improves and strengthens their community and themselves. This platform is an ideal connection to help nonprofits find committed volunteers.



AFP Cincinnati, an association of professionals, advances philanthropy by enabling its members and nonprofit organizations to practice ethical and effective fundraising that changes our community for the better.



The Nonprofit Leadership Institute of Greater Cincinnati (NLIGC) is a partnership between Talbert House and OneSource. NLIGC offers three levels of extended leadership training: EXCEL, ADVANCE and LEARN.



BoardBank is a collaborative between community partners to create a hub of board and committee placement. BoardBank helps fill board positions by connecting nonprofits with the best leaders Cincinnati has to offer.



Good360 provides donated goods like school supplies, diapers, toys, furniture, clothes, computers and more, delivered right to your organization. Good360 is the supplier for OneSource's Marketplace.



OneSource is proud to be a community partner of United Way of Greater Cincinnati. We seek to support United Way's focus on LIVING UNITED, finding new solutions to old problems and mobilizing the best resources.

United Way
of Greater Cincinnati

Facebook and LinkedIn connections

Stay Connected with OneSource Updates!

LIKE us and FOLLOW us on our new [Facebook](#) page for news, photos, grant deadline alerts, trainings and more. And FOLLOW us on [LinkedIn](#) for news and updates.

