



**OneSource**  
CENTER FOR NONPROFIT EXCELLENCE

## OneSource Center Nonprofit News

December 2018

*Welcome to OneSource Center's Nonprofit News which includes upcoming events, announcements and other news important to nonprofits in the Greater Cincinnati area. To share topics or opportunities relevant to the nonprofit community -- please email our [Newsletter editor](#).*

### Collaborating Partner Spotlight

## Assn. of Fundraising Professionals



The Assn. of Fundraising Professionals (AFP) Greater Cincinnati Chapter, is a collaborating partner with OneSource Center, offering programs to advance philanthropy and enable its members and nonprofits to practice ethical and effective fundraising in the Southwestern Ohio and Northern Kentucky region.

Through education, networking, research, and advocacy, the chapter offers numerous training and certification programs, and extensive opportunities for networking and volunteering. The organization has numerous committees that encourage collaboration and information sharing among fundraising professionals. [Scholarships](#) are available through the organization for various needs.

The 400-member group is one of the top twenty chapters in the world. Noteworthy program offerings, according to AFP Chapter President Jim Hudson:

- **Monthly “Networking and Knowledge Breakfasts”** are monthly capacity building and training sessions on a wide-variety of topics geared to fundraising, open to all participants. (Breakfasts are normally held the first Wednesday of the month, from 8 – 9:30 a.m.) See the [AFP calendar](#) for upcoming dates and breakfast fees.
- **The National Philanthropy Day Luncheon** (typically held in the Spring) is the AFP’s annual, signature event that recognizes and pays tribute to people active in the philanthropic community. Categories celebrated: Outstanding Philanthropist of the Year (individual, corporation or foundation), Outstanding Youth in Philanthropy or Outstanding Volunteer of the Year.
- The annual, half-day **“Nonprofit Leadership Summit”** results conference, coordinated with Barnes Dennig and the Leadership Council for Nonprofits.
- And the AFP Cincinnati’s diversity initiative, the only one of its kind in the country, called **“New Faces in Fundraising.”** The program offers 6 – 10 paid internships and training that promotes diversity and an introduction to philanthropy to up-and-coming students in fundraising. More information is available [here](#).

In addition to these offerings, the chapter offers two fundraising certification programs:

1. The AFP Fundamentals of Fundraising Course, a seven-module course offering a complete overview of the development function, provides an overview of skills,

techniques, and program components for individuals with four years and under of fundraising experience.

2. The Certified Fund Raising Executive (CFRE) certification process is also administered through the chapter. This practice-based designation requires demonstration of having met these standards through both an application and a written examination, and provides a recognizable demonstration of your personal and professional achievement and commitment. This program is available to professionals who have been in the fundraising field over five years.

OneSource Center is proud to partner with AFP to help nonprofits thrive. For more information on this active chapter, please visit the [AFP website](#).

## Applications Being Accepted

# ADVANCE Management Class



Investing in the management skill development of entry to middle-level managers is one that can reap huge awards. No matter the management level -- being a great leader takes the right mix of skills -- to engage, motivate and coordinate a team.

OneSource Center supports the importance of this education, and partners with NLIGC to offer the [ADVANCE training](#), a three-month management and leadership development program for nonprofit employees who have been in a management position for at least six months but no longer than four years.

OneSource Center volunteer facilitators provide background on all topics, and encourage peer-to-peer learning. The ADVANCE class is offered four times a year, with the next session beginning January 8, 2019. Through a series of six interactive, hands-on workshops, participants review:

- An introduction to emotional intelligence
- How to assess and manage workplace conflict
- Effective communication principles
- Managing up, down, and laterally and
- Leadership principles and styles.

The next session of ADVANCE begins January 8, 2019. [Applications](#) are accepted on the NLIGC website. All sessions are held at the Talbert House Executive Offices, 2600 Victory Parkway, Cincinnati, from 9 a.m. to noon.

Paul Asher, OneSource Center Warehouse Manager, a recent graduate of ADVANCE, said the program was extremely informative, and gave him practical information he has been able to implement in managing his staff. The program exposed him to new management practices, and he appreciated the interactive classroom setting that allowed him to discuss ideas with fellow classmates and teachers.



[ADVANCE registration](#)

## Upcoming Trainings and Events

Bookmark the OneSource Center [combined training calendar](#) to find events and training opportunities ALL in one place for OneSource Center and our collaborating partners.

**December 19** OneSource Open Shopping Day (Nonprofits not currently members of the [OneSource Center Shopper's Club](#) invited to shop. Membership packet is located [here!](#))

**January 17** OneSource Center "Fundraising 101"

**January 30** OneSource Center's Open Shopping Day (Nonprofits not currently members of the [OneSource Center Shopper's Club](#) invited to shop. Membership packet is located [here!](#))

**January 30** Leadership Council "Deliver Great Business Presentations"

**January 31** PBPO "Best Practices for Nonprofits in the #MeToo Era: Investigations and Policies"

**January 31** AFP "Building a Culture of Philanthropy"

**Ongoing:**

AFP [Networking and Knowledge Breakfast](#) - Normally the first Wednesday of the month (check website for exceptions)

PBPO [Employment Helpline](#) - First Thursday of the month

## Featured Training

### What Every Nonprofit Needs to Know

### Inspiring Action-Oriented Fundraising

**NOTE:** Starting with the January 2019 offering, OneSource Center's "Building Blocks" monthly seminars will now be held at the OneSource Center's spacious and beautifully appointed Park 42 Conference Center in Sharonville, just minutes from the Sharonville 275 exit.

**Presentation details:** Whether you are a volunteer, board member, development coordinator, manager or executive director, this session is designed to speak to everyone in the fundraising realm. Now is the time to move beyond basic "how to" and into strategies that drive action. This session will teach participants how to inspire action using a five-step formula, create compelling content designed for engagement and to ultimately put purpose behind every second spent on attracting donors, raising money and building awareness. Introduction to grants, events, earned revenue, soliciting individual donations, both big and small, and where to "beat the bushes." For more information, click here.

**Presenter:** Karen Williams is a highly engaging speaker and accomplished fundraiser, harnessing over 17 years of experience in nonprofit, in-house fundraising developed through the full range of fund development from grant writing to special events, strategic planning to capital campaigns, major gifts to annual campaigns. Karen is an active member with AFP Cincinnati currently pursuing her certificate from IUPUI Lilly School of Fundraising in Nonprofit Executive Leadership. Karen has recently launched SPARK Philanthropy to deliver high-quality, mission-driven fundraising training for nonprofit organizations.

**Date:** Thursday, January 17, 9 a.m. - noon

**NEW Location:** Held at OneSource Center's Park 42 Conference Center, 3630/3640 Park 42 Drive, Sharonville. Once inside building, follow signs to Park 42 Conference Center.

**Bonus:** All seminar attendees are eligible to shop and to receive a 10% discount coupon to visit our warehouse after the seminar.

[Register](#)

# Grant Information

Find more information and links to these opportunities on the [OneSource Calendar](#)

## December 13 Impact 100 Letters of Intent Due

NOTE: Religious and secular organizations within the geographic area of the Archdiocese of Cincinnati can apply for **Catholic Campaign for Human Development grants** (\$5,000 to \$10,000) through the Catholic Social Action Office. Applications will be available on January 14, 2019 and will be due March 15, 2019. The grant cycle runs from July 1 to June 30.

OneSource Center will offer information sessions in January. This is a great opportunity if your agency is doing work that addresses poverty issues.

More information: [Criteria and Guidelines](#); [Basic Principles for Funding](#); [Currently Funded Groups](#)

# Upcoming Pillar Awards

Register for this year's [Pillar Awards](#) on January 17 at the Duke Energy Convention Center to recognize nonprofit leaders and corporate supporters in our community.

Congratulations to Executive Directors of the Year: Debbie Dent (Int'l Wine Festival), Julie Heath (Economics

Center), Sandi Kuehn (Center for Addiction Treatment, and Kathy Wade (Learning Through Art) as well as all the corporate award winners.



# OneSource Center Introduction



The new OneSource video entitled, "Voices of Greater Cincinnati Nonprofits," highlights the mission of OneSource Center and features three agencies that have used and benefited from OneSource Center services, products and connections. The inspirational presentation, titled "Voices

of Greater Cincinnati Nonprofits" was introduced at the 2018 OneSource Center "A Celebration on the Hill" fundraising gala. Special thanks to the three nonprofits that were featured in the presentation: Cancer Family Care, Childhood Food Solutions and MORTAR. Click [here](#) to view the presentation.

Best wishes from OneSource Center staff

# Season's Greetings!

The staff of OneSource Center wishes all Greater Cincinnati nonprofits, staff and those you serve the happiest of holiday seasons!

We look forward to working with you in 2019 as we all strive to make the most positive impact possible in the region. Don't hesitate to [contact us](#) by phone, personal visit, or through our website for assistance or support!



## Don't Forget Our Service Offerings

### Consulting Services

OneSource volunteers offer [consulting services](#) to help with strategic plans, board development, employee coaching, and business solutions.

### Training Opportunities

We support your staff development through Building Blocks for Nonprofits half-day seminars and multi-session leadership development programs offered through our partnership in the [Nonprofit Leadership Institute of Greater Cincinnati](#). Custom training is also available.

### OneSource Center Furniture Bank/Marketplace

Gently used [furniture](#) and new [retail products](#) are available in our warehouse. Shopper's Club Members have everyday access; all other nonprofits are welcome to visit on the last Wednesday of every month (unless otherwise noted.)

**Contact us or visit our website to learn more!**

## Meet Our Collaborating Partners



## Facebook and LinkedIn Connections

### Stay Connected with OneSource Center Updates!

LIKE us and FOLLOW us on our new [Facebook](#) page for news, photos, grant deadline alerts, trainings and more. And FOLLOW us on [LinkedIn](#) for news and updates.



